

Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CIAE-00 DODE-00 NSAE-00
NSCE-00 SSO-00 USIE-00 INRE-00 CAB-02 COME-00
DOTE-00 INR-10 FAA-00 L-03 SS-15 PM-05 SP-02
PA-01 AF-10 ARA-10 EA-10 NEA-10 OIC-02 /101 W
-----115869 221324Z /41

O R 221315Z FEB 78
FM AMEMBASSY PARIS
TO SECSTATE WASHDC IMMEDIATE 6918
INFO AMEMBASSY LONDON
AMEMBASSY THE HAGUE
AMEMBASSY BRUSSELS
AMEMBASSY BONN
AMEMBASSY BERN

C O N F I D E N T I A L SECTION 01 OF 02 PARIS 05925

E. O. 11652:GDS
TAGS: EAIR, ECAC
SUBJECT: CIVAIR: ECAC MEETING ON FARES AND CHARTERS

REF: STATE 041523

1. ECAC SECRETARIAT (DOZ AND ROPARS) REVIEWED RESULTS OF FEBRUARY 15-17 DIRECTORS GENERAL MEETING WITH CIVIL AIR ATTACHE LATE FEBRUARY 21. MEETING WAS ATTENDED BY 18 OF 21 COUNTRIES. YUGOSLAVIA, ICELAND AND AUSTRIA WERE ABSENT.
2. WE HAVE ALREADY TRANSMITTED COPY OF FARES RESOLUTION (PARIS 05718) WHICH DOZ NOTED WAS PASSED UNANIMOUSLY (17-0-1). AT LAST MINUTE ITALY ASKED TO BE RECORDED AS ABSTAINING, BUT GAVE NO REASON. NETHERLANDS PUT ON RECORD A COMMENT STATING IT WOULD OPPOSE ANY TYPE OF FARE LIMITED TO THIRD AND FOURTH FREEDOM OPERATIONS (I.E., POINT TO POINT FARES WHICH DO NOT
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ALLOW INTERLINING TO FIFTH FREEDOM POINTS). THE U.K. MADE A RESERVATION WITH RESPECT TO POSSIBLE LOS ANGELS- LONDON SKYTRAIN TYPE SERVICE.

3. WITH RESPECT TO PARA 1 OF THE RESOLUTION, BELGIUM AND ITALY ARE CONSIDERED THE MAIN TARGETS. ECAC HOPES SABENA WILL NOT FILE BUDGET FARE TO ATLANTA

CORRESPONDING TO THAT ALREADY FILED TO NEW YORK, AND THAT BUDGET FARES WILL NOT BE ALLOWED TO MILAN WHERE THEY WOULD COMPETE WITH SERVICE TO SWITZERLAND AND SOUTHWEST FRANCE (NICE AREA). PARA 3 IS AIMED AT UNSPECIFIED AIRLINES WHO ARE FILING BUDGET TYPE FARES WHICH ALLOW PASSENGER TO STATE A PREFERENCE FOR A PARTICULAR DAY IN THE WEEK. PARA 4 RECOGNIZES THE IMPOSSIBILITY OF GETTING ANY IATA AGREEMENT FOR SUMMER 1978, BUT IT INTENDED TO BE VEHICLE FOR PUSHING EUROPEAN CARRIERS TO START EARLY ATTEMPTS TO REACH AGREEMENT FOR NEXT WINTER AND FOR SUMMER OF 1979.

4. WITH RESPECT TO CHARTERS DG'S FINALIZED REVISIONS OF 1975 RECOMMENDATIONS. COPY OF PRELIMINARY VERSION DOZ SAID WAS SENT STATE DEPARTMENT (BILLER) IN DECEMBER AND FINAL VERSION WILL BE AVAILABLE IN FEW WEEKS. WITH RESPECT TO PRELISTING 45 DAYS WAS ADOPTED AS ECAC STANDARD RULE. HOWEVER, UK AND IRELAND TOOK EXCEPTION IN FAVOR OF A 30 DAY PERIOD, SPAIN AND AUSTRIA WENT FOR 15 DAYS. NONE OF THE COUNTRIES WOULD

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C O N F I D E N T I A L SECTION 02 OF 02 PARIS 05925

ALLOW FILL-UP RIGHTS EXCEPT GREECE WHICH STATED IT
WOULD ALLOW 7 1/2 PERCENT SUBSTITUTION UP TO 7 1/2
DAYS BEFORE THE FLIGHT.

5. WE HAVE NOT BEEN ABLE TO DISCUSS THE MEETING YET
WITH FRENCH AUTHORITIES. HOWEVER, WE OBTAINED IM-
PRESSION THAT FRENCH WERE AMONG THE MOST ADAMENT ON
BOTH FARES AND CHARTER QUESTIDNS. IN THIS CONNECTION,
A U.S. CARRIER REPRESENTATIVE TOLD CIVIL AIR ATTACHE
FEBRUARY 21 OF UNPUBLISHED SPEECH GIVEN PREVIOUS WEEK
BY CLAUDE ABRAHAM (DIRECTOR GENERAL OF CIVIL AVIATION --
WHO COMBINES THE SUPERVISION OF CAB AND FAA FUNCTIONS
IN FRANCE) TO PARIS ASSOCIATION OF FOREIGN AIRLINE
REPRESENTATIVES. ABRAHAM REPORTEDLY STRONGLY ATTACKED
THE LOW FARE EMPHASIS OF BOTH THE USG AND OF AMERICAN
CARRIERS, AND URGED THE EUROPEAN AIRLINES TO COMBINE
MORE EFFECTIVELY TO RESIST THESE INITIATIVES. WE ARE
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TRYING TO GET COPY OF SPEECH OR OF NOTES THEREON AND,
IF SO, WILL REPORT FURTHER.

6. COMMENT: DOZ OFFERED PERSONAL VIEW THAT ECAC
OBJECTIVES AT FORTHCOMING DISCUSSIONS WILL BE TO GET
SOME KIND OF USG COMMITMENT TO PROMOTE IATA AGREEMENTS
STARTING AGAIN IN THE WINTER OF 1978-79, BUT AT THE
MOMENT NO SPECIFIC PROPOSAL HAS BEEN DEVELOPED. SHOULD
USG BE UNWILLING TO COMMIT ITSELF HE THINKS ECAC WILL
THEN ATTEMPT TO GET USG TO AGREE TO PROMOTE CAPACITY
RESTRAINT ON THE NORTH ATLANTIC.
HARTMAN

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Message Attributes

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Draft Date: 22 feb 1978
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